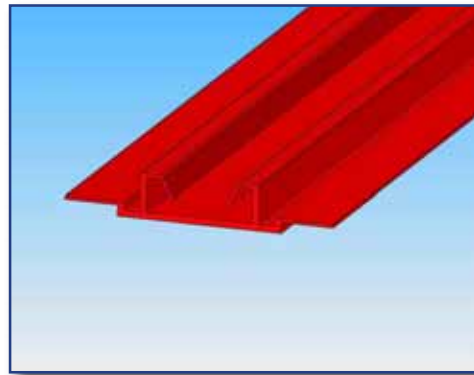
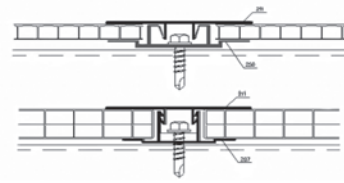


## New System

for Connecting 6,8 and 10mm  
New Connecting Profile – ECP

The New Polycarbonate Easy Clip Profile for connecting 6mm, 8mm, and 10mm sheets is a patented improved connecting profile. It allows for easy installation since fastening to sub-structure can be accomplished in the center of the base (#230) shown above. It also allows for the redesigned cap (#231) to easily clip to the base allowing a water tight connection and a high resistance to negative wind load. The new ECP profile will be available in the USA warehouse in the second half of 2009 and will be a replacement for our current SP6 and SP8/10 polycarbonate systems.



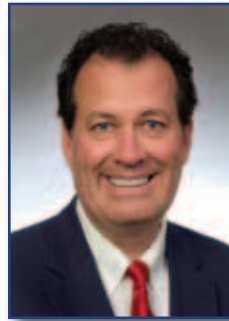
### Matt Houlihan - Twenty five years in the industry and still learning

It is great to be back selling twin wall with an Industry leader like Polygal. I joined forces with Jim Larkin MJK Multiwall Systems halfway through '08 and have not looked back. I really enjoy being in front of customers instead of writing report after report on my laptop. It is great to be back in the field reconnecting with my horticulture contacts, meeting new people and keeping up with new products. This is motivating to me. Jim and I have known each other for twenty years and work well together. I've also known and respected Ward's accomplishments since his days in San Diego and Mexico City.

The Plastics industry is never boring and always evolving. Over the last twenty five years we have all seen many changes. I am always learning. One thing I learned for sure is to align myself with long time winning companies like Polygal. I find Polygal, its managers and staff do a tremendous job supporting sales efforts and sales reps. After all, I've spent ten years on the wrong side competing with Polygal.

I came into the industry by taking a summer sales job between semesters at college. I was glad to take a break from Marquette U in exchange for a traveling sales job with Plaskolite.

Following graduation I joined Plaskolite in Columbus, Ohio. Plaskolite is owned by a wonderful family and was a fabulous learning experience. I worked my way up from sales rep to sales manager, then to Vice President nearly ten years in the making. The entire acrylic market was growing during those times and my accounts were no different.



After 10 years with Plaskolite I left to start Replex Plastics with a partner. Within 6 years we were at the 12 million dollar sales mark. With additional growth and acquisitions at Replex and market changes we were encouraged by our advisors to divide the company and sell off all divisions. From Replex I moved to Matraplast as a Vice President until the polycarbonate division was purchased by GE.

After leaving Matraplast I moved to Phoenix, Arizona where I joined Kleerdex LLC. We were the primary source of supply in our product category for all of the major plastics distributors in the industry. After one million air miles in my US Airways flight account, I decided it was time to get back down to earth and into the rep business.

I now work with Jim for Polygal and also established MHmaterials. In addition to the standard plastic distributor customer base, I am deeply rooted selling OEMs in aerospace, horticulture, rail and medical applications. My territory covers the west coast. I love the never ending challenge that building the rep business brings.

④

## Upcoming Events

### New England Grows

Boston, MA – greenhouse trade show Feb 4-6, 2009  
booth 2166

### NGMA Spring Meeting

Turtle Bay Resort, Kahuku, HI Apr 19-22, 2009

### IAPD Spring Leadership Conference

Place & Date TBD 2009

### National AIA Convention

San Francisco, CA – architectural Apr 30-May 2, 2009  
booth 4433

### Hurricane Protection Show

Place & Date TBD 2009

### NAHSA annual meeting

Hilton Oceanfront Resort, Hilton Head Island, SC  
Jun 7-9 2009

### Polygal National Distributor Meeting

Charlotte, NC Jun 2009

### OFA Short Course

Columbus, OH Jul 11-14, 2009 booth 1156

### Farwest Show

Portland, OR Aug 26-28, 2009 booth 0331

### IAPD 53rd Conference

Las Vegas, NV Oct 20-23, 2009

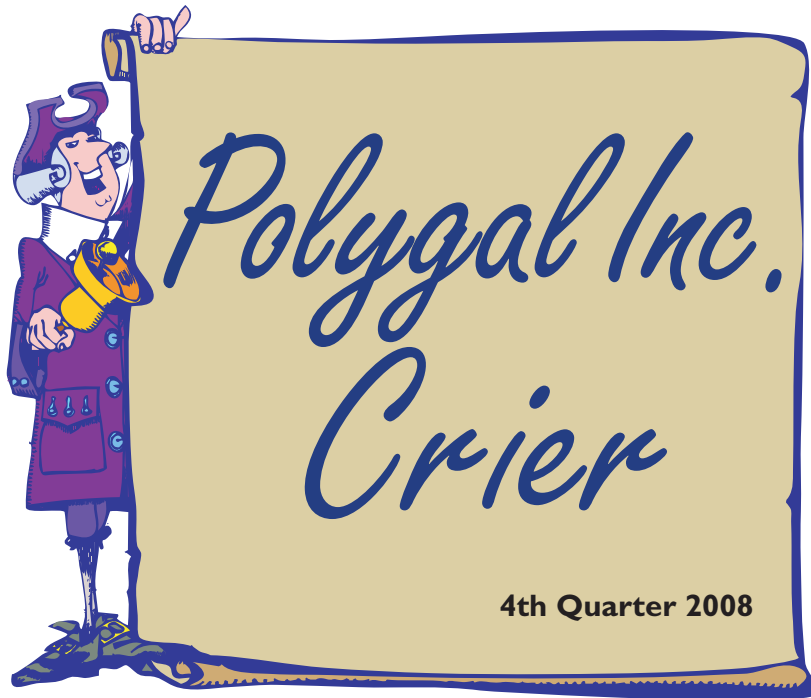


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www.polygal.com



## 3rd Party Logistics

Tim O'Hare – Logistics Manager

Polygal USA is a leading provider of Multi-wall Polycarbonate structured sheet, that's a no brainer, but what a lot of people do not know is that we also provide 3rd party logistic services.

So imagine this scenario – you own a manufacturing company that makes wild boar traps in the northeast corner of Bora Bora. Your company dominates the local market, you have knocked out all of your competitors, you have the best products, the best customer service, and you are making plenty of money.

So everything is hunky dory until one day you wake up and decide that Americans might like to trap their own boars too, and you want to expand into the greatest consumer market on the planet, the U.S.A.

Now ordinarily this would be an expensive and potentially risky proposition. You would have to find a suitable facility, buy a phone system, a forklift, and a few computers. Then you would need to find a few employees, hire them, train them, and do all of this without any local knowledge to draw from.

For more than 10 years now Polygal has provided order fulfillment, customer care services, and warehousing administration for a wide range of clients. We have a state of the art, flexible ERP system to manage all of your receiving, your inventory, your sales orders, your invoicing and of course all the cash that will be flowing in.

We will make sure that you are getting the best deals on freight, packaging, and warehouse storage. We can set up an activity based fee schedule or bill you by the sq/ft. Either way we will dramatically cut your time and expense to market.

Setting up a North American operation could not be easier with Polygal 3PL services. If you or someone in your network has a need for 3PL services, call me today at 704 588-3800 and lets discuss it.

## Sales Corner

Ward Ogle

November 4th through 7th marked the annual sales meeting for Polygal Inc. Our meeting was held at the beautiful Isla Verde Courtyard Marriott on the beach in Puerto Rico. It was a great opportunity for most of our reps to combine work with a little vacation with their wives. The event was planned around training our manufacturer representatives as "certified trainers." The training was conducted by Gilad Roter, R&D Manager for our parent company Polygal Plastics Industries, Ltd. in Israel. At the end of the training a comprehensive exam was conducted and exam papers taken to Israel for grading. Certificates signifying successful completion were sent to the participants. In addition to the training, Jacob Tofach, VP of Business Development and Marketing for Polygal Plastics Industries, Ltd. gave a comprehensive update of Polygal's strategic plan. Part of the agenda was dedicated to a very open, and at times, candid round table discussion concerning Polygal Inc's. 2009 plan of action. I believe everyone learned much (looking at the photos – drank a lot of fruit juice) and also had the once a year opportunity to reconnect as a team.



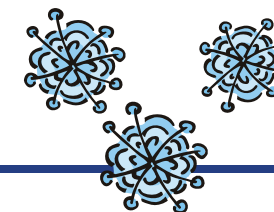
### Project: Mexican Contemporary Restaurant, Scottsdale, Arizona

Architect: pS(ar) architects  
 Design-Builder: Patry Builders  
 Glazer: Cook Commercial Glazing  
 Photos by: Paolo Sanza © 2008  
 Distributor: Port Plastics, Chandler, Arizona

Project uses Polygal 16mmRFX yellow and non-glare. The yellow panels are back lit with LED lighting. As the LED changes colors the yellow Polygal panels change colors accordingly. The lighting combined with the Polygal RFX panels creates a spectacular effect, especially at night.

In the evening the whole room activates with the color changing illuminated wall. The wall colors change through the mixing of three basic colors in a computer programmed LED-based illumination systems designed to generate color-changing LED-based light sources at the wall, such as this glowing margarita lime green or a fiery sunset orange.

## Project Spotlight



Dear customers and partners,

As this year ends I would like to thank all of our loyal customers, suppliers, team of skilled personnel and our national manufacturer representative workforce, all of whom are pursuing efforts to keep Polygal in the forefront of the US market.

2008 was a very challenging year for Polygal Inc. However, we kept our focus and continued to pursue the path to becoming the market leader in the Polycarbonate Multi-Wall sheet business.

During the year we celebrated our 25th anniversary doing business in the United States. The top event took place in June in Charlotte, NC when we held our first annual distributors' meeting. The number of participants in the event showed the good relationships and support that exists between Polygal Inc. and our key customers. Our relationships with our customers and our suppliers are the basis of our entire activity in the US market. We appreciate your business with Polygal and we will continue our support of your efforts to grow market share.

The unstable economy, along with the existing uncertainty in the market will demand that we manage our efforts with caution and still reach our targets in the year to come. Polygal Inc. has made an all out effort to adjust to the market changes, and we believe that Polygal's outstanding quality products along with the best technical support and service will continue to be the mainstay of our company's success in reaching our goals.

I wish you all, customers, vendors, manufacturer representatives, and employees a Merry Christmas and A Happy New Year.

Tamir Lavi, CEO

### Project: Plaza on Brickell

Architect of Record: NBWW & Associates, Inc.  
 Design, Engineering, Fabrication and Installation: American Metalco, LLC Longwood, Florida  
 Polygal Distributor: Sabic Polymershapes Orlando, Florida  
 Materials: Polygal 16mm Titan Sky green and Polygal aluminum 6-16 glazing system.

The Titan Sky panel was selected as the best option for the rolled design of the canopies, and its capacity to resist high wind loads. The intense color green was also a plus to achieve the desired visual effect.

